

Office of Purchasing and Supply Services **Facilities Administration Building** 13300 Old Marlboro Pike, Room 20 Upper Marlboro, MD 20772

301-952-6560 Fax: 301-952-6605

AMENDMENT NO. 2

February 8, 2021

Buyer: Donna Parks Phone: 301.952.6567

Email: donna.parks@pgcps.org

Fax: 301.952.6605

Gallup, Inc. **1001 Gallup Drive Omaha, NE 68102** Tel: 402.938.6617

Fax: 402.484-4350

Email: janet_gibbon@gallup.com

Subject: RFP 021-19 WORKPLACE CULTURE AND TALENT DEVELOPMENT

1. This amendment (the "Amendment") is made by The Board of Education of Prince George's County and Gallup, Inc. to the agreement dated May 15, 2019 (the "Agreement").

2. The purpose of Amendment No. 1 is to:

- Specify services/activities to be undertaken via this amendment
- Extend the End Date of Contract to September 30, 2021
- Clarify delivery of courses and payment dates in accordance with Attachment No. 1. Note: Delivery of courses and schedule of payments are subject to change in coordination with End User and Vendor.

Item Description	Continued Services/ Activities from Original NOA/Amendment No. 1	Added or Deleted Activities/Services
1:1 Principal Coaching Sessions (48 unused calls) (Applied \$12,720 previously paid)	\$0	
Gallup Student Poll Workshops & Webinar 2 - 90 minute Webinar for Principals and APs 1 - 90 minute Webinar for TL & Counselors	\$15,000	
Year Two Student Engagement Survey Administration via Custom Poll	\$45,000	
Year Two Family Engagement Survey Administration	\$52,125	
Gallup Access Subscription, including Year Two Employee Engagement Survey Administration	\$87,252	
Total Continuing Activities. Note: Funding already captured in the Original NOA and/or Amendment No. 1 for the above courses/activities. Services to be paid upon delivery of courses.	\$199,377	

Gallup Global Strengths Coach Cohort for up to 24 attendees (added)	\$68,500
LHPT Course (added)	\$27,500
Creating an Engaging Workplace for Managers (added)	\$12,500
SubTotal New Activities Added to the Contract	\$108,500
Workplace Culture Impact Analysis	\$0
District Identity Audit (deleted)	(\$29,000)
CliftonStrengths Discovery Sessions (10 unused @\$7,500) (deleted)	(\$75,000)
SubTotal Activities Deleted from the Contract	(\$104,000)
Total New Activities Added to the Contract	\$108,500
Total Activities Deleted from the Contract	(\$104,000)
Total Amount Amendment No. 2 Added to the Contract	\$4,500

OLD ESTIMATED TOTAL VALUE OF THIS CONTRACT AS DETAILED IN AMENDMENT NO. 1 TOTAL ESTIMATED AMENDMENT NO. 2 NEW ESTIMATED TOTAL CONTRACT VALUE

\$1,392,575.05 \$4,500.00 \$1,397,075.05

3. Except as set forth in this Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with its terms set in the original agreement.

ACCEPTED BY: FOR THE FIRM:		FOR THE BOARD OF EDUCATION:	
	February 10, 2021		02/10/2021
SIGNATURE	DATE	SIGNATURE	DATE
Janet Gibbon		Keith Stewart	
NAME	_	NAME:	
Education Consultant		Director, Purchasing & Suppl	y Services
TITLE		TITLE	
		FOR THE BOARD OF EDU	CATION
Gallup		OF PRINCE GEORGE'S CO	UNTY
FIRM		UPPER MARLBORO, MAR	YLAND 20772



SIGNATURE

DATE

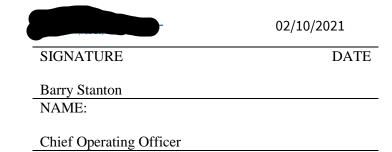
Mark Fossett

NAME:

Associate Superintendent for Supporting Services

TITLE

FOR THE BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY UPPER MARLBORO, MARYLAND 20772



FOR THE BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY UPPER MARLBORO, MARYLAND 20772

Attachment No. 1

Gallup will invoice the above amount of \$203,877 in the following schedule:

Payment #1- Based on time of delivery of services		
Year Two Student Engagement Survey Administration via Custom Poll		
Year Two Family Engagement Survey Administration		
Gallup Access Subscription, including Year Two Employee Engagement Survey Administration		
Total to be billed	\$92,188.50	

Payment #2- Based on time delivery of services		
Year Two Student Engagement Survey Administration via Custom Poll		
Year Two Family Engagement Survey Administration		
Gallup Access Subscription, including Year Two Employee Engagement Survey Administration		
Total to be billed	\$92,188.50	

Professional Learning (courses and workshops) will be billed upon completion. Remaining cost savings is applied here.		
Course	Cost	
Gallup Student Poll Workshops & Webinar 2 - 90 minute Webinar for Principals and APs 1 - 90 minute Webinar for TL & Counselors	\$15,000	
Gallup Global Strengths Coach Cohort for up to 24 attendees	\$68,500	
LHPT Course	\$27,500	
Creating an Engaging Workplace for Managers	\$12,500	
Total	\$123,500	
Cost Savings	(\$104,000)	
Total to be billed	\$19,500	

Signature: Janet Gibbon
Janet Gibbon (Feb 11, 2021 10:59 EST)

Email: janet_gibbon@gallup.com